


# Joshua Waitman

Principal | Tenant Realty Advisors


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Tenant Realty Advisors



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 [TenantRealtyAdvisors.com](https://TenantRealtyAdvisors.com)

## PROFESSIONAL

### Tenant Realty Advisors // 2024 - Present

- Commercial Real Estate Professional focused on industrial and office properties.
- Exclusive Tenant Representation including lease analysis, renewal negotiation, and new lease/relocation services.
- User Buyer and Investment Buyer representation

### Copium Investments // 2019 - 2024

- Commercial Real Estate Development focused on value-add industrial, office, and retail investments in the Boise, ID MSA.
- Acquisitions and Leasing professional - deal analysis, managing transactions, and negotiating leases/sales.
- Project Management including tenant improvement, remodel, and ground up construction.

### Marketing Consultant // 2016 - 2019

- Marketing strategy development focused on driving brand awareness and lead generation for various industries.
- Marketing Director - developed comprehensive marketing strategies, managed digital marketing campaigns, and conducted market research.

## EDUCATION

New Saint Andrews College // Moscow, ID

## LICENSES & AFFILIATIONS

- Licensed Idaho Real Estate Salesperson